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Flat-Panel Issue

## Inside:

Miniature Displays: Small is Hot
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## Lessons from Black Friday



I am writing this at the beginning of the 1996 holiday shopping season, which is, I will mention for ID's non-U.S. readers, a frenetic time here. The first day of that season - the Friday after Thanksgiving, which is always the last Thursday in November - is called "Black Friday" in the retailing trade. If you are a retailer, it's a hopeful expression that the season will produce black ink. It may also suggest some of the paradoxical gloom many people feel in the midst of our overhyped seasonal jollity.

Is there any useful display-related information to be gleaned from the welter of advertisements and four-color supplements we see at this time of the year, not to mention the occasional news stories that still manage to find a little space between the newspaper ads and TV commercials? Let's see.

A New York City electronics discounter advertised a Samsung 13-in. "personal video-game TV" with "hyper-amplified sound," "low-emission CRT ... safe for close-up viewing," stereo surround with built-in subwoofer, and 181channel tuner with dBx noise reduction. The accompanying photo showed large speaker "wings" on the set, each of which appeared to be nearly half the size of the set itself.

The same discounter advertised Sony's new WebTV ${ }^{\text {TM }}$ Internet adaptor. "Access the Internet on your family TV. Built-in modem attaches to standard phone line. E-mail capability. Requires WebTV ${ }^{\text {TM }}$ service. Remote."

A story in the New York Times: "Embarrassed, France Halts Thomson Sale; A Deal With Daewoo Only Stirred Resentment. The French Government, bowing to a wave of Gallic pride touched off by its attempt to sell Thomson S.A., the heavily indebted, state-owned electronics company, to French and South Korean investors, temporarily suspended the entire plan today ... The sales had been arranged for the symbolic price of one franc each ... Lagardere [the designated French purchaser for the military and professional side of Thomson] said it would keep trying. 'The acquisition of Thomson remains a strategic objective for us.' ... Daewoo's chairman, Soon Hoon Bae, said he was 'shocked and scandalized' by the suspension."

In an EE Times story entitled "Intel aims to cut cost of multimedia PC": "The fact that most consumers lack high-speed Internet connections is seen as a serious roadblock to the mass deployment of truly interactive entertainments ... Here, satellites are seen as a potential savior. [Microsoft's Carl Stork] pointed to DirectPC, a satellite service from DirectTV and Microsoft that's just moving into the market."

And, in late November, we finally saw the long-awaited compromise among the computer, consumer-electronics, and entertainments industries that is paving the way for a terrestrial digital TV broadcast standard for the U.S. The "compromise" was settled pretty much on the terms of the computer industry, but the TV folks may wind up as the biggest winners.

An article in the New York Times quoted Intel's Andy Grove saying at Comdex that the computer industry "must look outside our own backyard for new users," and enter the TV business in "a war for eyeballs." The same article later quoted Gary Shapiro, head of the Consumer Electronics Manufacturers

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the display continuum


## The Street of Dreams ...

## by Aris Silzars

Not more than a few days after I had put the finishing touches on my August column entitled, "Eventually HDTV Happened ...," and while vivid HDTV-like images were still dancing in my head, I had the opportunity to visit Seattle's annual "Street of Dreams." What I saw in one of the homes there almost turned this event into a "Bad-and-Scary Dream Street."

For a few very long minutes, while looking at the video projection system installed in a home theater, I had the sinking feeling that I was going to have to make an emergency call to Ken Werner (Information Display's esteemed editor-in-chief) and try to perform major last-minute surgery on my already-at-theprinter's column. But, before I tell you what caused this moment of sweatypalms panic, allow me to describe the setting.

For those of you who may not have encountered a "Street of Dreams" in your own city (which I suspect is highly likely for many of our non-U.S.A. readers), let me explain this interesting home-building phenomenon.

Each year, in the Seattle metropolitan area, the local home-builders association selects one street in a new housing development on which anywhere from eight to twelve new homes are constructed using (presumably) the latest architectural concepts and construction methods. These houses are typically done in different styles and decorated in a variety of interesting "themes." Then, for a period of approximately six weeks during the nicest part of summer, people have the opportunity to tour these homes by paying an admission fee of typically eight to ten dollars. It has all the flavor of an adult version of a Disneyland theme park, without the rides. The Disneyland mood is reinforced by the long lines of people patiently waiting to have their chance to examine each architect's and decorator's dream theme.

In order to do justice to this "Dream Street" concept, the houses are typically near the upper end of the home-price spectrum, incorporating the newest gadgets, and the decorating styles push the limits of what most people are likely to accept. In a few cases, I had to wonder if the decorators didn't develop their concepts in a dream after overly sumptuous meals - you know, the kind of dreams that start out all right and then get a bit weird.

Some of these dream houses get sold even before the show opens, while others may sit unsold for months after. This year's prices were in the $\$ 700,000$ to $\$ 900,000$ range without the fancy furniture and accessories: definitely above the affordability index of most of the visitors.

Although I always find great entertainment in seeing how these displays of conspicuous consumption are implemented, my real interest in attending is that I have found these events to be good leading indicators of where video and audio technologies may be headed in the coming years. It allows one to do a real-life analysis of what may integrate well into future residential lifestyles - or what is likely to be a fad that will never find serious acceptance.

A major and growing trend for the last several years has been the home theater. And it was in one of these that I had my moment of "Uh-oh, I think I've made a mistake!" As I walked into the darkened room and started observing the

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## THOMAS FLAT-LAMPS BACKLIGHTS TO THE FUTURE THOMAS ELECTRONICS

# Thick Dielectrics Give EL a New Spin 

> Screen-printable high-k materials enable economical and high-performance electroluminescent structures.

by Don Carkner

COMMERCIAL EL PRODUCTS have taken a variety of forms since Destriau's work on ZnS in 1936 launched the modern era of electroluminescent (EL) technology. Among these have been ac powder, dc powder, dc thin film, and ac thin film. All of these technologies have inherent advantages and disadvantages that define the markets they are able to address. Now, products have entered the market based on a new EL variation: thick-dielectric EL (TDEL) displays and light sources.
The sole producer of these devices is The Westaim Corporation of Fort Saskatchewan, Alberta, Canada - an area known primarily for its natural resources and agricultural industries. The company began developing its EL technology in the summer of 1991 when Xingwei Wu realized it might be possible to expand an existing thick-film hybrid-circuit project into displays. In September 1996, the first commercial panels rolled out of a new production facility. In the intervening 5 years, a complete manufacturing process had been developed, from bare substrate to electronics and packaging. The resulting product line includes monochrome and red-green (RG, also called "multicolor") quarter-VGA (320× 240) panels in a $120-\mathrm{mm}$-diagonal format, as well as large-pixel numeric, alphanumeric, matrix, and fixed-format displays (Fig. 1).

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Worldwide sales of EL were about $\$ 100$ million in 1995 - not much compared to the $\$ 10$ billion market for all flat panels, but EL sales are growing faster than the flat-panel market as a whole $-20 \%$ compound annual growth rate (CAGR) compared to $15 \%$. The bulk of EL's growth has occurred in the industrial, medical, and instrumentation sectors, where its ruggedness, wide temperature range, wide viewing angle, high brightness, fast response, and long life are highly valued.

## Processed through Thick and Thin

The key to the TDEL structure is the use of a proprietary combination of screen-printed
thick films, sol-gel processing, and vacuumdeposited thin films. TDEL technology utilizes essentially the same structure as the well-known ac thin-film panels, but with a few important exceptions.

First, the substrate is ceramic, typically $96 \%$ alumina, instead of glass. This material is widely used in the hybrid-circuit industry, so it is readily available. While alumina is more expensive (at $\$ 0.10$ a square inch) than glass substrates, it allows higher-temperature processes to be used.

Second, one of the dielectric layers is a screen-printed high-dielectric-constant (or high- $k$ ) material based on $\mathrm{PbNb}_{2} \mathrm{O}_{6}, \mathrm{BaTiO}_{3}$,


The Westaim Corporation
Fig. 1: Thick-dielectric electroluminescent (TDEL) displays - the new technology on the EL block - are now being produced in monochrome and multicolor (red-green) varieties.


Fig. 2: TDEL displays use an "inverted" structure in which the emitted light travels away from the substrate rather than through it. The first two layers - the metal electrodes and thick-film dielectric - are screen-printed.
or a similar material. (These materials are well-known in hybrid-circuit manufacturing, where they are used to make capacitors in multichip modules.)
These two differences result in a display with some unique characteristics.

## Making a TDEL

As can be seen from the structural schematic of a typical device, TDEL displays use an "inverted" structure in which the emitted light travels away from the substrate rather than through it (Fig. 2). The first two layers - the metal electrodes and thick-film dielectric - are screen-printed. Screen printing is well-suited to display fabrication because it is inexpensive, has high yield, and is applicable to large areas. But a glass substrate would not survive the firing profiles of the screen-printed materials, so an alumina substrate, which is capable of withstanding very-high-temperature processing, is substituted.
After the metal electrode has been put down and patterned, and the thick-dielectric screen printing is complete, the surface is too rough for thin-film deposition. To planarize the thick-film/thin-film interface, sol-gel processing - or metal-organic decomposition (MOD) - is used. In this process, a metalorganic solution is applied in the liquid phase, then fired to create a lead zirconium titanate (PZT) ceramic. The MOD material fills in the voids between the relatively large particles of the thick film and provides a smooth surface
for thin-film deposition. A thin-film phosphor (the well-known $\mathrm{ZnS}: \mathrm{Mn}$ for monochrome and RG displays), a thin-film dielectric, and the upper transparent electrodes complete the device.

This structure permits the thin films to benefit from performance-enhancing heat treat-
ments at higher temperatures than a glass substrate would allow. Rapid thermal processing (RTP), which is meant to heat the stack more than the substrate, is not required, so simple furnace annealing can be used. When all the films are finished, the columns are defined by laser scribing, and the display is sealed with plain glass for monochrome or a pre-patterned color filter on glass for RG.

The use of screen printing for some of the layers of the stack significantly simplifies the manufacturing process. Because of the dielectric's thickness, the danger of particulate defects is significantly reduced. And because of the dielectric's high breakdown strength, the potential for pinhole-related breakdowns in the thin films is eliminated. These inherent advantages result in higher yield and lower capital equipment costs because one can use less-expensive air handling and filtration systems and because screen printers can be substituted for vacuum systems.

## Performance

The operation of the TDEL device resembles that of thin-film EL. TDEL is driven with a symmetric ac waveform. Once the peak voltage of that waveform is high enough, elec-


Fig. 3: TDEL devices can produce substantial luminance at very respectable luminous efficiencies. It is possible to attain a pixel $L_{40}$ (luminance at 40 V above threshold) of $600 \mathrm{~cd} / \mathrm{m}^{2}$ at 30 Hz .

## EL displays

trons begin to flow back and forth through the phosphor, exciting the dopants. When the dopants relax to their ground state, they emit a photon of light.

The dielectric layers ensure that the dc current is limited to levels that will not damage the structure. The thick-dielectric material provides excellent breakdown strength and a natural self-healing characteristic. (Breakdowns create a hole in the stack, but the dielectric is thick enough to prevent propagation.) Consequently, the phosphor can be driven quite aggressively, if required.

TDEL devices can produce substantial luminance at very respectable luminous efficiencies (Fig. 3). Pixel $\mathrm{L}_{40}$ (luminance at 40 V above threshold) of $600 \mathrm{~cd} / \mathrm{m}^{2}$ at 30 Hz is attainable. The high- $k$ dielectric maximizes the portion of the applied voltage that is applied to the phosphor, producing a steep L/V curve with relatively modest high-modulation saturation.

Measurements done by independent labs on single-pixel devices confirm that the monochrome TDEL structure can exhibit luminous efficiencies of more than $7 \mathrm{~lm} / \mathrm{W}$. In an addressed panel, the total power-conversion efficiency (including electronics) is 1-2 $1 \mathrm{~m} / \mathrm{W}$, depending on the luminance and type of drive circuitry used.

In addition to its beneficial electrical characteristics, the thick-film dielectric provides some optical advantages. Because the thickfilm layer is somewhat absorbing and is not optically flat, wave-guiding within the stack is


The Westaim Corporation
Fig. 4: TDEL technology can be used in markets where EL is not traditionally applied, such as very-large high-brightness modules for multi-segment and fixed-format displays.
prevented. This means that "blooming" - the apparent increase in the size of a bright ON pixel because light "leaks" from the ON pixel to adjacent OFF pixels - is minimized. TDEL displays have extremely sharp, crisp transitions.

This type of processing is not without drawbacks, however. The thick-dielectric

## From Fertilizer to Flat Panels

The Westaim Corporation grew out of a cooperative effort between the governments of Alberta and Canada, and Viridian Inc., a large fertilizer producer with a background in refined nickel and cobalt products. In 1990, these three players launched the Westaim Initiative, the objective of which was to take advantage of Viridian's advanced materials experience to develop high-technology businesses in Alberta. Now an independent, publicly owned company, Westaim develops, commercializes, produces, and markets products based on advanced industrial materials.

Westaim's portfolio of products includes biomedical coatings for burn-wound dressings, structural and electronic ceramics, industrial pipe coatings, fine metal powders, and battery materials - as well as EL displays. Westaim's market capitalization is about $\$ 240$ million, and its approximately 440 employees are deployed at locations which include its headquarters in Fort Saskatchewan, Alberta; production facilities in Leduc, Alberta, and Manchester, U.K.; and marketing offices in Edmonton, London, and Amsterdam.

- Don Carkner
stack does not lend itself well to very-highresolution applications. Since the dielectric is quite thick, small geometries approaching the stack thickness lead to significant field distortion at electrode edges, which results in the partial lighting of adjacent pixels. Because of this, TDEL panels are limited to sub-pixel pitches of about 0.1 mm , or 250 lpi, which is not fine enough for head-up-display or viewfinder applications.
Another characteristic of TDEL technology is that the high- $k$ dielectric imparts an unusually high active capacitance. The passive, or OFF, capacitance of the panel is determined mainly by the thin films, but when the phosphor begins to conduct in high fields, it is the thick-film-dielectric capacitor that must be charged. Because $\mathrm{q}=\mathrm{CV}$, a high capacitance means higher charge transfer per voltage increment. Since the phosphor is in series with the dielectric, it sees the same high level of charge transfer, resulting in high device efficiency.

Unfortunately, this high charge transfer translates to a high current demand on the panel drivers, which were designed for thinfilm technology in which the active-to-passive capacitance ratio is smaller. Initially, this impeded commercialization because it
required the development of specialized drivers. Fortunately, the TDEL panel can be driven at a lower voltage than thin-film EL devices, so the overall power dissipation in the chips need not increase dramatically.

## The White at the End of the Tunnel

A major obstacle to the penetration of EL technology into broader markets has been the absence of a phosphor that provides bright, stable, blue light. The common $\mathrm{ZnS}: \mathrm{Mn}$ phosphor can be filtered to obtain red and green, but without a blue component it is not possible to obtain either a white light or a true full-color display. In recent years, a number of host materials - most notably SrS and $\mathrm{SrGa}_{2} \mathrm{~S}_{4}$ - and structures have been used in prototypes to produce full color, but no commercial product has yet appeared on the market.

The increased luminance and efficiency offered by the TDEL structure can be used to enhance the performance of known blue-emitting phosphors. In addition, the high-temperature capability of the structure makes it possible to investigate other phosphor systems that require deposition or annealing conditions that a glass substrate would not withstand. Whitepixel $\mathrm{L}_{40}$ 's of over $350 \mathrm{~cd} / \mathrm{m}^{2}$ at 60 Hz , with CIE coordinates of $0.40,0.43$, have been achieved. This has encouraged Westaim's R\&D team to focus on color-phosphor development since the commissioning of the production facility for monochrome and RG panels. Westaim plans to introduce a commercial full-color product based on the color-by-white approach by the end of 1997.

## New Markets for EL

The screen-printed dielectric layer in a TDEL device is about two orders of magnitude thicker than a thin-film dielectric, which makes the dielectric process relatively insensitive to particulate defects under a few microns in size. Together with the high breakdown strength and self-healing properties of the material, this feature makes it possible for TDEL technology to be used in markets where EL is not traditionally applied: verylarge high-brightness modules for multi-segment and fixed-format displays (Fig. 4).
The four-digit numeric display with $90-\mathrm{mm}$ characters shown in the figure produces about $1000 \mathrm{~cd} / \mathrm{m}^{2}$ (unfiltered) when driven at 160 V and 40 Hz . As previously mentioned, the bright yellow light can be filtered to produce
red or green displays, or for increased contrast. Because there is no need for a high level of multiplexing, these displays can be refreshed at higher rates to obtain increased luminance. (Light output is roughly linear with refresh rate up to about 500 Hz .) In addition, because discrete components can be substituted for integrated drivers in this type of application, there is little constraint on the voltage or current levels used, which allows the overall luminance to be increased further when needed. These displays are being sold into the transportation sector for train and bus destination indicators and station information boards; into the commercial sector for weigh stations, auction houses, and decorative uses; and into industrial sectors that require sunlight readability and long-distance legibility.

## Looking Forward

EL displays have ridden a roller coaster of expectations, from visions of ubiquity in the 50 s and 60 s , through the relative exile of the 70 s , and now to the reserved optimism of the 80s and 90s. Markets for high-informationcontent thin-film EL displays are well-established and growing rapidly, and there are now potential new growth areas in larger-format signage and color displays. EL may be a relatively small slice of the flat-panel-display pie, but it now seems to be a very tasty one.


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## miniature displays

# Small Is Hot 

> If people thought very small displays could be the long-awaited "leapfrog technology," wouldn't they be excited? They are.

by Susan S. Eustes

ANEW INDUSTRY is emerging in flat-panel displays: an industry based on miniature electronic displays built upon silicon chips. These displays are so small that they are commercially worthless without magnifying optics or some means of projection. But when correctly magnified or projected, miniature displays - also known as "virtual displays" - have the ability to change the way people view and retrieve information.
"An entire range of new products is possible with this technology," said Mark Handschy, president of Displaytech, Inc., maker of ferroelectric liquid-crystal (FLC) miniature displays (Fig. 1).

Phillip Alvelda, president of the MicroDisplay Corporation, puts it this way: "Our customers will literally put displays where no displays have ever gone before." MicroDisplay is developing miniaturized liquid-crystal displays (LCDs) that use triads of diffraction gratings to produce color.

As with most display technologies, miniature displays first produced low-resolution monochrome images. These first-generation devices, however, are rapidly giving way to more refined displays that produce high-resolution full-color images. Many of the minia-ture-display companies are accomplishing this feat with a rather broad range of proprietary technologies.

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Under development for several years, miniature displays are moving beyond the "interesting technology" stage and into the commercial realm, where they are finding their place in portable communications devices, computing tools, and toys. Figments of product designers' fevered imaginations such as portable web browsers capable of displaying full pages of text and graphics, cellular telephones that can be used for video conferences, and head-mounted display systems
no bigger and no more obtrusive than a pair of eyeglasses - are becoming realities with miniature displays.

## Shorter, Lower, Narrower

In electronics, everything gets smaller except the display. This truism has limited designers in their efforts to produce a full range of portable communications, computing, and entertainment devices. But now, high-resolution color miniature displays capable of repro-


Displaytech, Inc.
Fig. 1: Miniature displays will make possible a number of new products in computing and communications. Shown is an artist's conception.


Reflection Technology, Inc.
Fig. 2: Reflection Technology's FaxView - a portable paperless fax machine that connects to a cellular or landline telephone and stores and displays faxes - incorporates the company's LEDbased miniature display.
ducing graphics and video promise to resolve this dilemma. No longer will a consumer have to choose between a large colorful display and a small truly portable product. The resulting product-development opportunities could be a boon for the portable communications and computing industries.

Besides the obvious advantages of being very lightweight and small, miniature displays are also touted as consuming very little power. Displaytech, for example, uses reflective illumination for its displays, which eliminates the absorption of light inherent in most backlit
AMLCDs. According to Displaytech, a standard AMLCD transmits about $8 \%$ of the light produced by its fluorescent backlight and wastes the other $92 \%$. Thus, AMLCDs on laptop computers generally require $2-4 \mathrm{~W}$ of power compared to 0.2 W for Displaytech's reflective miniature display.

Micron Display estimates a 9-V battery will operate its $0.7-\mathrm{in}$. color field-emission display (FED) for 44 hours. In comparison, the company estimates the same type of battery will operate a 0.5 -in. CRT for 4.9 hours and a 0.5 in. backlit AMLCD for 8.8 hours.

The fate of miniature displays would seem to be inextricably linked to the future of
portable electronics, so part of the excitement in the miniature-display industry stems from market-research results that predict rapidly growing increases in the use of portable computing and communications devices. World Market Strategies, a market-development company, has identified portable computing and communications as a major area of market development. The company, which seeks to bring together users and producers of portable computing and communications devices, began its market-development efforts with a PDA Forum in January 1995. The event drew 300 people.

Since then, World Market Strategies has divided its PDA Forum into four industry segments - utility, health care, transportation, and public safety - each of which draws 300-400 participants.

The potential of personal information tools will not be realized, however, with three-line displays, text-only displays, or even miniature graphic monochrome displays. If there is going to be a revolution in highly portable devices, we need miniature high-resolution color displays capable of displaying text, graphics, and video.

## Early Applications Hit the Market

 Companies large and small are getting into the miniature-display business. Some are developing miniature displays that can be sold to OEMs for incorporation into their new products. Other companies are planning to build commercial products with their own technology.Reflection Technology, Inc., has fabricated a miniature display based on arrays of lightemitting diodes (LEDs) and is building its business around wireless communications. The company has already released its first miniature-display product: FaxView, a handheld paperless fax machine (Fig. 2). Reflection Technology products are used in Nintendo's Virtual Boy, and the company has announced strategic relationships with Motorola and Nokia.

Kopin Corporation produces a high-resolution SMART SLIDE ${ }^{\text {TM }}$ miniature imaging device, a miniature AMLCD using single-crystal-silicon thin-film-transistor arrays. Forte Technologies, Inc., a Kopin subsidiary, is building head-mounted virtual-reality (VR) systems for the personal-computer and entertainment markets using Kopin's display. Kopin has also announced it is developing a display for military applications.

Virtual i-O made its name by building VR game headsets using electroluminescent displays. Although these early headsets had limitations, this pioneering work in miniaturedisplay technology was largely responsible for whetting the public's appetite for miniaturedisplay products. Now, Virtual i-O is making 8-oz. headsets using standard $0.7-\mathrm{in}$. AMLCDs.

Perhaps the most advanced and most publicized miniature-display technology to date is Texas Instruments' Digital Light Processing $^{\text {TM }}$ (DLP ${ }^{\text {TM }}$ ) technology. DLP technology uses hundreds of thousands of digitally controlled tiltable micromirrors to reflect light from a projection lamp directly onto the screen in a pattern of bright and dark pixels. Several companies have created projection products using TI's DLP (Fig. 3). Electrohome Ltd. has produced an all-digital projector for professional display applications such as large conference rooms, auditoriums, churches, and entertainment venues. Proxima ${ }^{\circledR}$ Corporation has produced a desktop projector weighing 26 lbs . that has been designed for mobile presentations and multidepartmental use.

## miniature displays

## The Thorns on the Roses

Miniature displays are not without their problems. The magnifying optics used in handheld products - such as Reflection Technology's portable telefax receiver - have to be held close to the eye, which many people find annoying.

An issue with head-mounted displays is the need to maintain peripheral vision. Do you want to be able to look around the room when using a head-mounted display? Can only touch typists make good use of a headmounted display for laptops, or will there be a way for users to see the keyboard? Motion sickness is another issue for users of headmounted displays - especially when they are used with systems designed for VR. And simple eyestrain may be an issue for applications requiring extensive use of these displays.

For most miniature displays used in projectors, issues such as brightness, portability, and cost remain. With the exception of TI's reflective DLP, the projected image is not nearly as bright as that of a standard slide projector; for good viewing, a room las to be kept so dark that convenient note taking is precluded. Generally weighing in at 17-20 lbs. - although some newer models are in the $10-\mathrm{lb}$. range - portable projectors are not yet sufficiently light in weight for true portability. And desktop projectors based on small displays currently cost about $\$ 10,000$ each, a prohibitive price for broad consumer acceptance.

An even more pressing issue is whether manufacturers have the ability to produce cost-competitive miniature displays. The major cost in producing a miniature display is usually the price of the silicon backplane. The smaller a manufacturer can make the display, the more displays he can produce from a single silicon wafer and the lower the cost will be.

The arithmetic is simple, but the issue isn't. The problem lies with the yield from each wafer. Yield is lost both in processing the wafer and in building a display on top of each chip on the wafer. So even with a strong $80 \%$ yield from the wafer and an $80 \%$ yield from the display processing, the total yield from the original silicon backplane is only $64 \%$.

David Mentley, display analyst at Stanford Resources, says that to penetrate a very large commercial market, miniature displays must be available to OEMs for under $\$ 25$. If he's right, a low-cost manufacturing capability


TI Digital Imaging
Fig. 3: Texas Instruments' three-chip engine provides OEMs with the highest luminance available from a DLP-based projection subsystem. Here the lens has been removed to show the prism that combines the images from the red, green, and blue digital micromirror display (DMD) chips for projection.
could be the criterion that separates successful from unsuccessful miniature-display producers.

Beyond these issues lies the marketing element. "Technology throughout history is not readily accepted," says Jon Covington, president of World Market Strategies and PDA, Inc. "We have to train people to accept it, grasp it, and love it."

## Case Study

Under development at Displaytech are its ChronoColor ${ }^{\text {TM }}$ miniature displays, which are reflective active-matrix FLC color miniature displays with resolutions up to $1280 \times 1040$ pixels. The company has built prototypes of $256 \times 256,640 \times 480$, and $1280 \times 1024$ displays which measure less than 0.5 in . diagonally. Named for its ability to produce sequential color, the ChronoColor ${ }^{\mathrm{TM}}$ is one of the new generation of miniature displays that achieves both the high resolution and color quality now standard in large electronic displays.

FLCs are known for their fast switching: they can turn a pixel ON or OFF in roughly
$35 \mu \mathrm{sec}$. The reflective sequential color is produced by turning red, green, and blue LED frontlights on in rapid sequence. There are no color polarizers or other devices that absorb light. The approach produces full fieldsequential color on every pixel, and eliminates the reduction in apparent resolution inherent with color subpixels. The overall switching speed is easily sufficient for the production of video images.

The ChronoColor ${ }^{\text {TM }}$ display incorporates a thin layer of FLC material in contact with a custom-made CMOS silicon chip. On the chip are metal pads - or mirrors - that form each pixel. The FLC material serves as a shutter to control whether or not the light provided by the LEDs is reflected from the mirror. The simplicity of the CMOS design and the characteristics of the FLC material allow for extremely small pixels - less than $8 \mu \mathrm{~m}$ on the display chip.
Because the light comes from the front of the display, a larger portion of the display surface can be used for light control than is possible with transmissive displays, where a substantial portion of the display surface is taken

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# Italian Economy Cloudy; SMAU Sunny 

## The sun shone on Milan, SMAU, and an IT market that was booming despite an unsettled forecast for the Italian economy as a whole.

by Bryan Norris

O
 Milan's prestigious International Information and Communications Technology Exhibition draw another record attendance: 387,000 visitors for this 33 rd running of the event from October 18-22, 1996 - up 37\% from 1995.

The SMAU show, as it is universally known, is the second-largest IT exhibition in Europe, with the booths of 2300 exhibitors occupying $79,000 \mathrm{~m}^{2}$ in 20 of the halls of the permanent Fiera site. The numerous conferences taking place during the show attracted around 7500 participants.

In character, SMAU is decidedly and enjoyably Italian. But the presence of visitors, official delegations, or national pavilions from Armenia, Brazil, Canada, China, Denmark, France, Greece, Hong Kong, India, Russia, Switzerland, Taiwan, Turkey, Ukraine, the U.K., and the U.S.A. served as conclusive proof of SMAU's international importance. Despite reports of the slowing down and uncertainty of the Italian economy, and the threat of new taxes, exhibitors at the show were nearly all enthusiastic about a booming IT market especially from a displays viewpoint.

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## Complicated Local Distribution

SMAU is, of course, the ideal place to learn about the local monitor producers and the highly complex - perhaps unique - sales channels. First, there are the little-known out-
side-Italy monitor makers. The "three-brothers" company CA\&G of Cornedo (near Vicenca) will again have made nearly 200,000 (mainly 14-in.) monitors in 1996. At SMAU, $C A \& G$ was again heavily promoting its large-


LG Electronics
Fig. 1: LG Electronics' lively stand showed a product line well focused for the Italian market.
screen (28-, 29-, and 34-in.) multimedia pub-lic-information monitors. Meanwhile, with 30 years of experience behind it, Sambers of Cinisello (near Milan) showed that it continues to upgrade its very extensive range of 21-42-in. all-purpose large-screen monitors. Sambers, a $\$ 20.5$ million company, is the manufacturer that provides Hantarex UK with product, and as of July 1996 Sambers has been the owner of the Hantarex Electronics brand name for Italy and other countries. Sambers had a hang-on-the-wall 42-in. plasma-display-panel (PDP) monitor (based on a Fujitsu panel) which was attracting a great deal of attention in Hall 21. This preproduction unit had everything built in, including the power supply, which is normally separate with these huge plasma displays. The much smaller - but still large - stand-or-hang-alone 21-in. PDP monitor alongside it was completely overshadowed.

In another hall, Seleco, the TV maker from Pordenone (north of Venice), also showed its 28 -in. wide-wall information monitors. In yet another location, the relatively unknown Florentine monitor supplier Semio exhibited its range of (Taiwanese-made) "Boxer" 10.5-, 14 -, 15 -, and 17 -in. monitors.

Many international monitor suppliers were also keen to promote their new models, often on sections of large and impressive stands that showed off their complete product spectra.
LG Electronics (Goldstar), for example, has recently become much more focused and successful in the Italian marketplace, and a significant area of its stand in Hall 9/1 was devoted to displaying monitors (Fig. 1).
Monitors employing the new finer-dot-pitch Diamondtron $(\mathbb{B}$ tubes were to be seen on the Mitsubishi stand in the main hardware hall (11). Mitsubishi's $30-86-\mathrm{kHz} 87$ TXM has the $0.25-$ mm -dot-pitch 17 -in. aperture-grille tube, and the $30-95-\mathrm{kHz} 91 \mathrm{TXM}$ - which is not yet on the Italian data sheet - is fitted with the latest $21-\mathrm{in}$. Diamondtron ${ }^{\circledR}$ tube with $0.28-\mathrm{mm}$ pixel pitch.
On the $N E C$ stand were the first of its new monitors. The XV17 has been upgraded to the XV17+, which has a horizontal frequency range extended to 82 kHz and retails at $1,690,000$ Lire (US $\$ 1100$ ). And the first of the new "P" series, the $31-94-\mathrm{kHz} 17-\mathrm{in}$. P750, was on display and already selling at 2,390,000 Lire (US\$1550). It was explained that existing $21-\mathrm{in}$. models were shortly to be replaced by new 21 -in. models, notably the P1100 and the P1150.


Nokia
Fig. 2: Nokia's 17-in. videoconferencing station is a combination TV/monitor.
$N E C$ 's two LCD monitors, the 12.1-in. LCD 200 and the $13-\mathrm{in}$. LCD 300 , received plenty of interest from the dense crowds - until, that is, their prices of 6.9 million Lire (US $\$ 4400$ ) and 9.4 million Lire (US $\$ 6000$ ) were revealed. Then the interest just seemed to melt away.

Nokia - in its own modest stand in Hall 12 this year - showed some of its updated highend (mostly TCO '95) monitor range, and announced that its new authorized Italian distributors were Gruppo Eletec/Discom and SBF Elettronica (Fig. 2). That Nokia had recently parted company with Actebis Italia was not surprising to the trade. Actebis's prime aim seemed to be the promotion of its own Targa brand.
In the business of selling monitors, Océ is unique. In just three countries (Italy, France, and Spain), Océ offers a small range of highly specified monitors to complement its comprehensive printer products, and it is in Italy where this policy has been most successful. Of the new five-model OEMed series with screens ranging from 17 to 21 in., two are from Taxan and three are from Philips.

## Philips itself occupied half of Hall 10.

 Although this was one of the smaller halls, nobody could say that space for the entire gamut of Philips' products was limited! Spread around were the new four-model "Brilliance" line of monitors and examples of the other Philips models - shown with their new non-controversial numbering system. (It seems amazing that virtually all of the world's monitor suppliers are having to take account of an obtuse court ruling in a small town in California over permitted screen-size designations. Back to confusion!) Not to be outdone, perhaps, the lofty Panasonic stand covering a large area in Hall 21 had a small section devoted to displaying its latest range of TCO '92-approved monitors.Samsung, on its Hall 9/2 stand, introduced two new $15-\mathrm{in}$. multimedia monitors. The "SyncMaster 15 Me " has a horizontal scan frequency range of $30-50 \mathrm{kHz}$, dual $1.5-\mathrm{W}$ builtin speakers, Plug \& Play, okay-for-Italy MPRII, and a cost of 840,000 Lire (US\$538). For 920,000 Lire (US\$589), the higher-spec $30-65-\mathrm{kHz}$ "SyncMaster 15 M " adds OSD.

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## show report

Over the last year, Samsung has done particularly well in Italy, especially selling its 14 -in. $38-$ and $48-\mathrm{kHz}$ models.

A well-known and well-respected brand name, Sony is another company whose monitors sell well in Italy. The large Sony stand in Hall 11 was extensively stocked with a multitude of different products, and it was a little difficult to spot Sony's "bright-picture" professional monitors.

When is a distributor really a large dealer, or a large dealer a distributor? In Italy it's hard to tell. Suffice to say that many of the local dealers/distributors also handle some well-known monitor brands. Computer House now sells $L G$ and Samsung monitors, plus Princeton models when it can get them, and was displaying a brand new label on its jam-packed stand: Eclipse from Taiwanese AmTran. Datapool promoted a typical lineup of Korean Hyundai monitors, and its cata$\log$ also offered monitors from Eizo, NEC, AST, and Siemens.

Datamatic still sells Samtron monitors, although what will happen in 1997 when Samtron is fully integrated with Samsung was not clear. Digitronica's main monitor brand is $A D I$, and the company also handles Hitachi and NEC models. The up-and-thrusting Turkish Karma is now handling Tatung monitors in Italy. Ready Informatica is the long-time outlet for Wyse monitors.

## PC Assemblers Get into the Act

The Italian "big-boy" - or should it be big-person? - distributors seem to be endeavoring to perform all functions nowadays. At SMAU it appeared that distributing all kinds of hardware and software and assembling own-brand PCs is now the norm. Number-one distributor Computer Discount (CDC), targeting a 1996 turnover of 400 billion Lire (US $\$ 250$ million), with about $30 \%$ in PCs, distributes monitors from NEC, Philips, and Sony. Executive, aiming for about $20,000 \mathrm{PCs}$ in 1996, promoted Sampo, Eizo, and Daewoo monitors, and let its own-brand Timeline take a back seat.

Eizo's long-time exclusive monitor distributor in Italy, Epson, also appeared to be moving from strength to strength and showed off, among other products, the latest Eizo range of high-end monitors. Athena, also into making PCs, advertised its "Athena Vision" monitors. Although its $17-\mathrm{in}$. model still comes from Hyundai, the 14- and $15-\mathrm{in}$. models are now sourced from Compal.

Not to be outdone, the smaller local PC assemblers were also selling monitors. ASEM had a "new" range of own-branded $14-$, $15-$, and $17-\mathrm{in} .64-\mathrm{kHz}$ monitors. $D M D$ sells Philips models. On the Lemon (Jen Electronics) stand, monitors were being promoted almost as heavily as the PCs. In yet another hall, Modo was making itself known as the Italian outlet for Pacific Media's "Art Media" Trinitron ${ }^{\oplus}$-tubed monitors.
In an effort to stay competitive on the international market, Italy's largest PC house, Olivetti, was found to have completely revamped its monitor range. Olivetti no longer provides a monochrome monitor, or even an "entry-level" $38-\mathrm{kHz} 14-\mathrm{in}$. model! Its range now starts with a $50-\mathrm{kHz} 14-\mathrm{in}$. screen for 530,000 Lire (US $\$ 340$ ), and peaks with a $107-\mathrm{kHz} 21-\mathrm{in}$. model. One of Olivetti's $17-\mathrm{in}$. models even uses a $0.25-\mathrm{mm}$ -pixel-pitch Diamondtron ${ }^{\oplus}$ tube and will run $1280 \times 1024$ at a flicker-free 75 Hz . In addition, Italy's second-largest PC maker Olidata, no longer produces any "down-market" monitors, although its market is firmly in Italy.

## So What Did We See?

Well, not the sea, but almost everything else, it seemed. Even the prototype for $I B M$ 's $\$ 700$ network computer was at SMAU. (The good news is that this reduced-functionality device still needs a monitor!) SMAU proved again to be just the right show for getting a comprehensive flavor of how the year has progressed in Europe, with more than a hint of what to expect in the year to come. The next SMAU is scheduled for October 2-6, 1997.

## SID '97

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## conference report

# The Lisbon Seminar 

## Following EuroDisplay, an intimate LCD seminar with a regional mission attracted an international delegation and well-known invited speakers.

by Ken Werner

Not coincidentally, the Second IberoAmerican Seminar on Liquid Crystal Display Technology (II Seminário Iberoamericano em Tecnologia de Mostradores de Cristal Liquido) began on the Monday immediately following EID and EuroDisplay in Costa da Caparica, Portugal, just outside of Lisbon. "The Lisbon seminar," as the conference has become known, met from October 7-9, 1996.

The seminar is sponsored by the liquidcrystal section of the Ibero-American Program for Science and Technology for Development - Programa Iberoamericano de Ciencia y Tecnologia para el Desarrollo, or CYTED - one of four "thematic networks" in the microelectronics sub-program. The other 15 CYTED sub-programs cover areas ranging from aquaculture to $\mathrm{R} \& \mathrm{D}$ management.

In an introductory presentation, Carlos Mammana, Director of the Microelectronics Institute at the Fundação Centro Tecnológico par Informática (CTI) in Campinas, Brazil, explained that CYTED is a multinational program comprised of the 21 countries from Mexico in the north to Argentina and Chile in the south. It is intended to

- Help modernize production and improve the quality of life in the Ibero-American countries.
- Provide a bridge for cooperation between Latin America, Europe, North America, and other countries outside the region.

Ken Werner is the editor of Information Display Magazine.

- Promote cooperation in the fields of applied research and technological development to obtain results transferrable to the production systems and social policies of the Ibero-American countries. In the following presentation, Alaide Pellegrini Mammana - also of CTI in Campinas, and Coordinator of the LCD Thematic Network - said the specific objectives of the network included developing an understanding of the limitations and opportunities of LCD technology; disseminating knowledge and infor-
mation concerning LCD technology; identifying the available competencies in universities, R\&D centers, and companies in the region; promoting joint projects; and fostering the introduction of LCD technology in products of the regional electronics industry.

In support of these goals, the Lisbon seminar had a strong tutorial component, particularly in the papers invited from some wellknown international contributors. Martin Schadt (ROLIC, Ltd., Basel, Switzerland) led off the technical program with "Liquid Crys-


Ken Wemer
The Second Ibero-American Seminar on Liquid Crystal Display Technology was held in the modern Hotel Costa da Caparica (background) in Costa da Caparica, Portugal, overlooking a beach shared by pleasure seekers and traditional wooden fishing boats.


Ken Werner
Fishermen used tractors to drag their traditional wooden boats over the beach opposite the conference hotel. The upswept bows are more than decorative. The boats are launched directly into the surf, where the bow design ensures that they ride up over the surf instead of being swamped by it.
tals: Status and Perspectives." Schadt reviewed the properties of nematic liquidcrystal materials that determine the operability of displays. He then presented the recent results demonstrating that large cell-gap ferroelectric displays are feasible, and discussed the recent LCD-projection concept in which all of the functional elements consist of liquid crystals.
In "Electro-Optics of Liquid-Crystal Displays," José Otón (Polytechnic University of Madrid, Madrid, Spain) reviewed the electrooptic characteristics of today's commercial displays, and went on to describe the alternative electro-optic approaches that are attracting substantial attention: scattering control in liquid-crystal dispersions, variable birefringence in ECB and ferroelectric materials, and selective absorption in dye-doped Heilmeier and dichroic LCDs.

In "Reflective LCDs: Technology, Status, and Applications," Bill Doane (Kent Displays) said the "ideal reflective display should afford the reader the clarity and pleasurable ease of reading ink on paper." He compared the various reflective technologies and their characteristics, spending the most time on cholesteric LCDs (Ch-LCDs) because of this
technology's bistability, switching characteristics, and ability to reflect color.

Ernst Lueder (University of Stuttgart, Stuttgart, Germany) in "New Developments for Active-Matrix LCDs" discussed a variety of AMLCD innovations: a four-mask process for a-Si TFTs; novel pixel layouts that produce very high aperture ratios; recrystallized ITO with low sheet resistance; one-shot laser annealing for producing homogeneous poly- Si TFTs over large areas; economical top-electrode MIM structures with high aperture ratios; and PDLC displays driven with low-temperature-process MIMs that make displays on plastic substrates feasible.

In "Ferro- and Anti-Ferroelectric Liquid Crystals: Materials, Displays, and Devices," Dirk Kilian and his colleagues (Technische Hochschule, Darmstadt, Germany) outlined the properties of ferro- and anti-ferroelectric LC - high optical modulation, fast electrooptical response, low driving voltage, low power consumption, and large-area capability - that now make them attractive for a variety of applications, including displays.
Ken Werner of Information Display Magazine (Norwalk, Connecticut) provided a broad view of the status of commercial displays and
near-commercial display technologies in "Flat Panel Displays: Status and Perspectives." The presentation included many slides of displays exhibited at the SID Symposium in San Diego and EID in Birmingham. The presentation concluded with a section discussing business opportunities for companies that do not have the equivalent of a billion U.S. dollars to invest in technology development and building a high-volume AMLCD-manufacturing facility.

Ernst Lueder returned to the podium with "The Schemes and ICs for the Addressing of Flat-Panel Liquid-Crystal Displays," which discussed the methods for addressing LCDs with TFTs and MIMs, along with schemes for the compensation of parasitic capacitive couplings. From there, he went on to discuss the IC requirements for addressing the rows and columns of displays in formats ranging from VGA to EWS and HDTV, and to discuss suitable ICs that are commercially available.

A second presentation by Martin Schadt, "Photo-Alignment and Photo-Patterning of Liquid Crystals," discussed the advantages of replacing mechanical rubbing for the alignment of liquid-crystal molecules in TN and STN displays with photopolymerization techniques. Photo-aligning allows the economical creation of multi-domain pixels for dramatically improved viewing angle, and also permits the generation of optically patterned optical retarders and polarization interference filters on single substrates.

Shigeo Mikoshiba (University of ElectroCommunications, Tokyo, Japan) prepared the presentation "Plasma Display Technology: Status and Perspectives." (The presentation was delivered by Ken Werner because Prof. Mikoshiba was in a Tokyo hospital with a flare-up of a chronic back problem.) After a long gestation period, color plasma displays from several manufacturers will be commercially available in late 1996/early 1997. The presentation described current PDP designs, along with associated display characteristics and limitations. Large investments in PDP technology are intended to increase the size of commercial PDPs to at least 55 in . on the diagonal, lower the price to $\$ 40$ per diagonal inch, improve resolution to EWS/HDTV levels, double the maximum luminance to 700 $\mathrm{cd} / \mathrm{m}^{2}$, increase luminous efficiency to 2 $\mathrm{lm} / \mathrm{W}$, reduce power consumption and drive voltage, and develop high-voltage ICs. Many

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## conference report

of these improvements will be implemented over the next 5 years, but the luminance and luminous-efficiency goals may take up to 15 years because they depend, at least in part, on improving the quantum efficiency of the ignited plasma. PDPs, says Mikoshiba, are likely to complement LCDs rather than compete with them directly.

Altamiro Suzim (Federal University of the Rio Grande do Sul, Porto Alegre, Brazil) presented the paper "Architecture of LCD
Drivers." Suzim viewed these drivers as intelligent controllers that format and present information through an LCD, and concluded with a consideration of the best partitioning of controller functions within an IC or chip set, along with two architectural options: masterslave and modular.

In "Novel Display Effects in Spin-Coated Films of Liquid-Crystalline Polymers," Kent Skarp (Chalmers University of Technology, Goteborg, Sweden) discussed the characteristics of liquid-crystalline polymers and how they can be precisely and broadly tailored by adjusting both the backbone and side-chain structures. Skarp's laboratory has prepared films that exhibit ferroelectricity, antiferroelectricity, pyroelectricity, piezoelectricity, and dichroic color-switching capabilities. He described his lab's recent development of a method for spin-coating smectic films of $1-10-\mu \mathrm{m}$ thickness. Annealing produces a well-aligned homeotropic polymer film that exhibits electroclinic and ferroelectric switching. Applications of the technology include thin-film displays, sensors, active optical gratings, and smart coatings for military uses. Skarp showed a video demonstrating some of the optical effects in spin-coated films. In conversation, he cheerfully commented on how much fun it is to make a display with a total processing time of a minute. Skarp's laboratory is currently looking for partners to help commercialize the technology.

Rodrigo Martins, who, with Manuela Vieira, coordinated the seminar, spoke on materials and processes for the deposition of thin films. Later, Martins guided a tour around his large, well-equipped laboratory complex at Cemop/Uninova in Campinas, where various thin-film devices are fabricated for both research purposes and low-volume customers.

The formal presentations were supplemented by a lively poster session dominated
by papers on liquid-crystal materials. Materials poster papers came from institutions such as the University of Barcelona, Samsung Display Devices, the University of Havana, the University of São Paulo, Napier University, E.T.S.I. Telecomunicación, the State University of Londrina, University of Sussex, National University of Córdoba, the Technical University of Munich, the Bulgarian Academy of Sciences, and Cemop/Uninova, among many others.

In addition, there was a paper on a low-cost cell-filling system from E.T.S.I. Telecomunicación; a paper on an LCD for a neurostimulator by Joaquin Remolina (CINVESTAV, Mexico City, Mexico); a paper on polysilicon TFTs from the University of Rennes; a paper on bright twin guest-host LCDs from the Spanish LCD manufacturer Dicryl (in conjunction with E.T.S.I.); and a clever paper from P. Datta and a team from E.T.S.I. and the Public University of Navarra (Pamplona, Spain) on using the optical coupling between two unclad optical fibers embedded in a liq-uid-crystal cell to measure the optical state of the cell. This information can then be used for the closed-loop control of the cell to compensate for environmental factors such as ambient light and temperature.

To the great pleasure of the organizers, 103 attendees from 17 countries participated in the seminar. Papers were delivered in English, Portuguese, and Spanish, but the primary language of communication was English. Next year's seminar will be held in either Brazil or Argentina.

There is a unique flavor to these seminars. The emphasis is on appropriate and practical technology - often pursued with sharply limited resources. Not infrequently, this seems to have stimulated the ingenuity of the developers and given rise to inventive approaches that could have broad applicability. Perhaps these characteristics - along with the enthusiasm of the organizers and the sense of participating in a true scientific community - contribute to the seminars having won the support of some leading figures in the display world.

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# In Conjunction with EuroDisplay, EID Does Even Better 

## A show with many displays that are made elsewhere also celebrates British skill at display customization and systems integration.

by Bryan Norris

THIS YEAR, the annual Electronic Information Displays (EID) Exhibition moved from south London to the National Exhibition Centre near Birmingham, to be held in conjunction with the Society for Information Display's (SID's) prestigious triennial EuroDisplay Conference.
EID is a relatively small but highly focused displays exhibition that concentrates on state-of-the-art flat-panel-display (FPD) products and niche industrial CRT monitors. The show proved its worth yet again. From October $1-3,1996$, EID provided a forum for about 70 companies to demonstrate and promote their products to 1661 mostly professional visitors - up 13\% over 1995. Many of the exhibitors were U.K. distributors with products bearing world-famous names. Thus, an additional 166 firms were represented on the exhibitors' stands.

FPD Desktop Monitors and ...
A number of the LCD panels seen at last year's EID appeared this year incorporated into desktop monitors. Attracting a great deal of attention on the Hitachi stand were three of

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Microvitec
Fig. 1: At EID, Microvitec launched its Proteus 315 12.1-in. SVGA color LCD monitor retailing at £1299 (US\$1950).


Densitron
Fig. 2: The touch screen acts as both keyboard and mouse in Densitron's industrial and cleanroom PC with 12.1-in. SVGA LCD.

Microvitec's soon-to-be-released $34-\mathrm{cm}$ (13.3-in.) XGA (1024 $\times 768$ ) desktop LCD monitors. These formed the centerpiece of a very impressive Syntegra "concept" dealerroom layout that was linked "live" to the London Stock Exchange. The Microvitec monitors employ Hitachi's 13.3-in. wide-viewingangle ( $140^{\circ}$ ) super-TFT panels, and were shown in British Telecom colors (Syntegra being the systems-integration business of $\boldsymbol{B T}$ ). On its own stand, Microvitec was displaying its newly launched Proteus 31S 12.1-in. SVGA 256k-color LCD desktop unit retailing at $£ 1299$ (US\$1950) (Fig. 1), and the established Proteus 26V 10.4-in. VGA monitor in both conventional cabinet and industrial version. (The price of this unit dropped to $£ 799$ (US $\$ 1200$ ) during the show.) All of the desktop LCD monitors made by Microvitec use its driver card, which allows just-plug-in-to-PC-and-run. (Many of the modern LCD monitors are fitted with an integral driver card that takes standard VGA/SVGA/XGA analog sig-
nals as input and converts them to 24 -bit-color digital data using three 8 -bit A/D converters. This enables the monitor to be simply plugged into, and completely controlled by, the PC.)
Other LCD monitors at the show included CTX's now-familiar and extensive (9.4- to 12.1-in.) "Panaview" range on the Kent Modular Electronics (KME) and Kestronics stands, and ïyama's forthcoming $35-\mathrm{cm}$ ( $13.8-\mathrm{in}$.$) XGA model displayed among the$ graphics and video/MPEG cards on the Imagine Graphics stand. Datalux showed its U.S.made LMV10 10.4-in. AMLCD monitor, which is VGA-compatible and directly connectable to the VGA port on any PC. With a price of $£ 1100$ (US\$1650) and a thickness of only 1.36 in ., the monitor is intended for industrial use, and features a rugged sealed housing, four mounting positions, and touchscreen options.

Densitron chose a 12.1-in. SVGA (or, optionally, XGA) panel from its extensive selection of industrial LCD modules to form
the key part of its latest DT59 industrial/ clean-room 486/586 PC, in which the touch screen acts as both keyboard and mouse (Fig. 2). Digital View's extensive desktop-LCDmonitor portfolio extended from $£ 450$ (US\$675) STN VGA color and monochrome models to interactive information/multimedia touch-screen kiosks with full video support employing $13.8-\mathrm{in}$. TFT-LCD panels and costing around $£ 8000$ (US $\$ 12,000$ ).

Emco was again showing its sunlight-readable LCD $8.4-$ and $10.4-\mathrm{in}$. VGA monitors. The $8.4-\mathrm{in}$. model has a brightness of 5800 $\mathrm{cd} / \mathrm{m}^{2}$ at 100 hours and $4660 \mathrm{~cd} / \mathrm{m}^{2}$ at 10,000 hours and is now used in automatic-teller machines (ATMs) from NCR and Wells Fargo, among others.

IBM's 16.1 -in. TFT-LCD monitor was incorporated in an "added-value" ruggedized casing on the Racal stand, while Trident launched the new "Halo" 16.1 -in. monitor from $I B M$ that runs from an $18-\mathrm{V}$ dc power supply, accepts a VGA or SXGA (1280× 1024) input directly from the PC, and has a one-off price of about $£ 5700$ (US $\$ 8850$ ). The Trident-supplied IBM 16.1-in. panel is being retrofitted by GEC-Marconi into a display console on HMS Edinburgh, a Royal Navy type-42 destroyer. As the display unit is only $400 \times 333 \times 44 \mathrm{~mm}(15.7 \times 13.1 \times 1.7 \mathrm{in}$.$) , it$ saves valuable space on the destroyer (Fig. 3). Trident's catalog also includes some smaller-screen-sized IBM LCD monitors, including the soon-to-be-released "Sofia" 12.1-in. SVGA and VGA 16.7-million-color model, which costs $£ 1350$ (US\$2025).

The Lucas/Deeco SealTouch ${ }^{\oplus}$ (touchscreen) 10.4-in. rugged aluminum-cased LCD monitor was to be seen among the large variety of displays on the Review Display Systems ( $R D S$ ) stand. The completely sealed Deeco ST4230 is designed to be used in applications ranging from harsh industrial environments such as steel mills to particle-free clean rooms.

Industrial LCD monitors were also on offer from some small, traditional industrial CRTmonitor makers and suppliers, notably KME, Calibre, Densitron, Sascal, and Sabre.

Another "show-stopper" was the NEC 20in. LCD monitor - 16.7 million colors and wide viewing angle - being shown for the first time in Europe on the Sunrise Electronics stand. Production samples of both the panel and monitor are promised for May 1997.

## show report



Trident
Fig. 3: The Trident-supplied IBM 16.1-in. AMLCD panel is being retrofitted by GEC-Marconi into a display console on HMS Edinburgh, a Royal Navy type-42 destroyer.

The number of readily available LCD panels well suited to desktop monitors has increased dramatically. Computer Dynamics, Inc.'s new displays are specifically designed for OEMs and systems integrators, particularly for use in military, industrial, process, and machine-control applications. Featured this year on the Dicoll Electronics stand were two of $C D$ 's $13.8-\mathrm{in}$. TFT panels with $45^{\circ}$ viewing angles and 256 k -color compatibility - one with VGA resolution and the other with XGA resolution - along with a $12.1-\mathrm{in}$. XGA unit with similar specifications. The "UltraHiBrite" range (6.4-, 8.4-, and 10.4-in.; VGA;
and 256 k color) has new panel backlighting that gives up to four times the luminance of normal TFT displays and three times that of CRTs, according to the manufacturer.

To its 5.1 - and 5.8 -in. thin-film-diode (TFD) LCD panels, FPD now has added an 11.3 -in. 256 k -color LCD that is fitted with a backlight having a claimed 40,000 -hour lifetime. All of FPD's units, which were shown on U.K. distributor Farnell Mercator's stand, are suitable for use outdoors and in harsh industrial and automotive environments.

In addition to its Super-TFT 13.3-in. LCD module, Hitachi was promoting its 12.1- and
15.5-in. XGA STN modules as ideal for monitor applications. Both were fitted with longlife field-replaceable CFL backlight tubes.

The LG Electronics (Goldstar) TFT-LCD panel range, seen on the Anders Electronics and Craft Data stands, now includes a 256 k color SVGA 12.1-in. panel in addition to a wide range of $10.4-\mathrm{in}$. SVGA and VGA units with wide viewing angles. $L G$ also provides $9.5-\mathrm{in}$. VGA 512 -color panels. The Kyocera range of STN panels, from 8.5 - to $14.2-\mathrm{in}$. VGA and SVGA models, was also on the Craft Data stand.

Samsung's new lightweight ( 500 g ) lowpower low-profile TFT-LCD VGA 262 k -color panel was exhibited on the Selectronic stand along with other Samsung products and a selection of VFDs and PDPs.

Three-Five Systems exhibited its TN-, STN-, FSTN-, and DSTN-LC panels. ThreeFive claims to operate the largest-capacity $10014 \times 16-\mathrm{in}$. sheets per hour - LCD manufacturing line in North America, but its highvolume module assembly is completed in the "cost-effective" Philippines.

AMLCD panels designed primarily for military and industrial applications and ranging from a 5 -in. square unit to a new $11 \times 8-\mathrm{in}$. model were found to be on offer from an unexpected source: Planar, the electrolumi-nescent-panel maker. A full range of Planar's latest EL panels could be seen on the Manhattan Skyline and RDS stands. Planar's VGA $10.4-\mathrm{in}$. EL monitors are now available in monochrome with 16 gray levels or multicolor - eight different hues of red, green, and yellow. Planar's EL displays are now used in the passenger-information-system units located in the boarding vestibules of Germany's high-speed Inter City Express trains. Canadian Westaim introduced to Europe its ac-driven thick-dielectric electroluminescent (TDEL) panels. Products of $4.2 \times 3.4 \mathrm{in}$. are now being made in a small pre-production facility.

The highlight of the plasma exhibits was the prototype $42-\mathrm{in}$. 16:9 plasma monitor on the Hantarex UK stand (Fig. 4). This unit, which is based on Fujitsu's panel, is built for Hantarex by Sambers of Milan, has its own neat built-in power supply, and is planned to be available commercially by the second quarter of 1997. Desktop and wall-hung PDP units were also to be seen in the Hantarex and Densitron booths. Thomson Electronics


Ken Werner
Fig. 4: The highlight of the plasma exhibits, shown on the Hantarex UK stand, was the prototype 42-in. 16:9 plasma monitor based on Fujitsu's panel.

Components, in its booth, introduced 19- and 24 -in. color PDPs with resolutions up to 1280 $\times 1024$.
The French company PixTech had its first commercial monochrome field-emission-display (FED) products on show, as well as prototypes of its full-color 5.2- and 6-in. rack-mount-ready panels, versions of which will be available in 1997.

## Industrial CRT monitors

Calibre, as well as selling Aydin monitors, offers a versatile range of bespoke industrial monitors mostly based on Microvitec rackmount, frame, and metal-case units. Clinton Electronics Corporation - the U.S. manufacturer of an extensive range of monochrome tubes from 3 to 23 in. - introduced to Europe its new set of high-resolution (up to $2048 \times$ 1536), $31-105-\mathrm{kHz}$ microprocessor-controlled monitors. These have $19-\mathrm{in}$. standard-radius, $20-\mathrm{in}$. flat-profile, or $21-\mathrm{in}$. flat-square tubes, and still have a niche market in applications such as document management.

Hantarex Ltd., a leading supplier of largescreen (21-, 25-, 28-, and 34-in.) monitors for passenger and information-display applications, showed its new range of monitors,
which now extends to a $42-\mathrm{in}$. model. Many employ RS-232 control and offer full remote control of all screen adjustments. The "videowall" monitor demonstrations featured new 21- and $34-$ in. models. Hantarex's new RP42IDTV 42-in. videowall cube monitor accepts VGA and SVGA sources, as well as composite video/PAL/SECAM/NTSC/SVHS and RGB signals, has scan-doubling circuitry to give flicker-free images, and costs around £6000 (US\$9000).
The Delta/Vivatek liquid-crystal color shutter (LCCS) technology applied to a $10-\mathrm{in}$. monochrome monitor was shown off to good effect on the Kestronics stand. A clever but simple demonstration involved moving a frame containing the shutter in front of and away from the monochrome screen, thus showing clearly how the extra-fine monochrome definition is transferred to color. The LCCS technology gives excellent image quality with no misconvergence, moiré pattern, or degaussing need. It has high (>100:1) contrast, good color uniformity and saturation, and sharp and clear text - even with small fonts. (For more information on this technology, see the Computex Taipei report in the October 1996 issue of Information Display.)

The 20 -year-old U.K. industrial monitor maker $K M E$ unveiled a ruggedized black-metal-cased $30-64-\mathrm{kHz} 17-\mathrm{in}$. monitor and a $21-\mathrm{in}$. chassis monitor that is also designed for scanning frequencies up to 64 kHz . KME's core products - open-frame and metal-cased color and monochrome CRT monitors from 5 to 17 in . - include models employing the rare 13V FS tube.
Microvitec had added a new $17-\mathrm{in}$. metalframe $15-64-\mathrm{kHz}$ monitor to its extensive series of industrial and dealer-room models. Also on the stand was a military-style round 23-in. high-definition monochrome CRT air-traffic-control monitor, which Microvitec showed to promote further market interest.

PD Systems' second generation of "colourmaster" information-display monitors now consists of three models, including a $32-\mathrm{in}$. 16:9 model with $30-38-\mathrm{kHz}$ horizontal scan frequencies and 1120 pixels horizontally.

Sascal, a small U.K. producer of 10-, 14-, $17-$, and $20-\mathrm{in}$. monitors with $15-45-\mathrm{kHz}$ scan frequencies - primarily for military use - now also offers $29-\mathrm{in}$. models with high frequency $(15-80 \mathrm{kHz}$ ) or very high frequency ( $64-96$ kHz ), allowing resolutions up to $2048 \times 1536$.

The Italian monitor maker Selti's range of industrial, mostly open-frame, 10-, 12-, 14-, and $28-\mathrm{in}$. monitors were to be seen on the Sabre stand. Sabre's own-brand "Pygmy" $10-\mathrm{in}$. VGA/SVGA monitors are made by a Taiwanese supplier. Since this supplier is Samsung Tubes' second-largest $10-\mathrm{in}$. CRT customer, Sabre has been able to secure a guaranteed supply of this now-in-demand tube.

Finally, no display show nowadays would be complete without a demonstration of Texas Instruments' ubiquitous digital micromirror device (DMD). One-, two-, or three-chip DMD engines are now employed in projection display systems from ASK and Davis (Norway), Electrohome, In Focus, nView, Liesegang (Germany), Proxima, Runco, Sony, Vidikron (Italy), and Digital Projection (U.K.). Digital Projection was the only Rank Brimar high-technology hardware company not sold and made part of the newly named Brimar group - an announcement made at EID. As this article is being written, there are reports of Rank Brimar putting Digital Projection up for sale despite the successful development of its high-end DMD-based projector.

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## FPD MANUFACTURING PROGRAM STATUS (Fall 1996)

To date, USDC's Technical Council has selected 36 priority programs covering various areas of process technology used in manufacturing FPDs. These include programs for establishing a U.S.-based supply of equipment, materials, or process technology, using existing technical know-how, as well as both evolutionary and revolutionary technology advancements. Twenty-four of these programs have been brought under contract and development has begun. The others are in various stages as summarized below.

| Topic/Contractor | Program Cost (\$M) | $\begin{aligned} & \text { USDC } \\ & \text { B-site } \end{aligned}$ | Status | Current Milestone |
| :---: | :---: | :---: | :---: | :---: |
| Color filters Rohm \& Haas, Shipley Co., Clarkson University | 1.8 | Several | Development under way; 9/1/94 start | Contract completion; phase III extension decision 9/96 |
| Color filter fabrication |  |  | Canceled |  |
| Pre-assembly test \& inspection Photon Dynamics | 2.4 | dpiX | Development under way; 3/23/94 start | $B$-site testing initiated 10/96 |
| Treated substrates Applied Films Corp. | 2.5 | Several | Contract completed $7 / 96$ | Commercial supply in place |
| Polymer coating Candescent, FAS Technologies | 2.7 | Planar | Development under way; 7/12/94 start | $\beta$-site delivery 10/96 |
| Dry etching <br> Lam Research, Lawrence Livermore National Labs, University of Wisconsin | 15.1 | dpiX | Development under way; 6/20/94 start | Contract completion 1/97 |
| Glass supply TBA |  |  | On hold |  |
| Glass inspection Display Inspection Systems | 1.4 | OIS | Development under way; 6/11/94 start | $\beta$-site delivery \& factory integration 11/96 |
| Automated interconnect Anorad | 4.4 | Planar | Development under way; 10/28/95 start | Initial servoglide testing completed 11/96 |
| Spacer application \& cleaning Accudyne | 1.7 | Standish, Photonics, Candescent | Development under way; 6/13/94 start | $\beta$-site testing initiated 9/96 |
| Handling (benchmarking) Competitive Strategies | 0.2 | N/A | Study completed 10/1/94 | Final report issued 3/95 |
| Handling (cassette design) <br> Progressive System Technologies, $H$-Square | 0.7 | Several | Development under way; 7/10/95 start | Deliver prototype and extraction tools $12 / 96$ |
| Handling (tracking) <br> PRI Automation, Florod | 2.5 | Candescent | Development under way; 7/7/95 start | Define new laser source 11/96 |
| Factory modeling IDC | 1.1 | Candescent | Development under way; 2/9/96 start | $\beta$-site evaluations (LCD \& FED) begin 11/96 |
| Handling (storage \& retrieval) PRI Automation | 1.6 | Candescent | Development under way; $5 / 13 / 96 \text { start }$ | 50\% design review $10 / 96$ |
| Handling (manually guided transporer/loader) PST | 0.35 | Candescent | Development under way; 6/1/96 start | First prototype fabrication $10 / 96$ |
| Large-area lithography Tamarack Scientific | 2.1 | Photonics Imaging | Development under way; 3/1/95 start | Installation at $\beta$-site 2/97 |
| Large-area mask fabrication and blanks |  |  | Contract negotiation | Contract signing 12/96 |
| Direct laser imaging |  |  | Contract negotiation | Contract signing |
| Wet processing (etching) CFM Technologies | 4.1 | dpiX | Development under way; 2/12/96 start | Systems control and software design 2/97 |
| Polarizers, UV \& retardation films Polaroid | 10.9 | Several | Development under way; 3/1/95 start | K-polarizer samples from production equipment $12 / 96$ |
| Literature translation \& database management InterLingua | 0.4 | N/A | Development under way; $2 / 15 / 96$ | Identify additional documents |



## display continuum

## continued from page 4

movie being front-projected onto the approximately fifty-inch screen, I couldn't see the scan lines! The picture was in a wide-screen format and looked about the quality of
mediocre 35 mm film. My thoughts raced roughly along the following path, "Oh my gosh, where did they get the HDTV projector? And if it is HDTV, where did they get the


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major film studios and wealthy movie stars have always had. I had to admit that the ambiance was every bit as nice as that of the fanciest movie theaters and provided an environment where one could truly escape from reality, should that be one's objective. Would I like to have one? Sure. Could I afford one? No!

Thus, just the "container" for our video system has so far set us back on the order of $\$ 60,000$. (Remember, we also had to build the dedicated room at about one hundred dollars per square foot for typical U.S.A. homeconstruction costs.) So, what should we install into this plush container to make it worth the investment?

This question led me to another eye-opener. Once the typical semi-wealthy customer has become "comfortable" with this level of investment, the price of the video and audio system can go way beyond what we three-hundred-dollar television-set buyers are willing to consider. The total for a laser-disk player, front-projector, screen, line-doubler, plus other necessary video-signal processing gear can easily run the package up to and over $\$ 20,000$. And then, "Oh by the way, you did want audio too, didn't you?" An "acceptable" quality surround-sound system will come in just shy of $\$ 10,000$. And to think I just spent my last weekend trying to decide between a $\$ 200$ and $\$ 400 \mathrm{CD}$ player.

Obviously, not everyone is able or willing to go for the full-package deal. Some folks will decide that perhaps an existing family room or bonus room can be converted into a media room. Others may opt for a more modest decorator package. Nevertheless, the existence of these upper-end products tends to set a level of acceptance for a higher level of spending, particularly if the investment can be made as part of the home-construction package and paid for out of the typical thirty-year mortgage - which never gets paid off anyway. Never mind that the electronics will be obsolete in less than five years. At least they are not being irretrievably hard-wired into the house.

So where is all this leading us? Well, I don't think it's particularly good news for HDTV. After all these years, line-doubler and line-quadrupler technologies are finally bringing out the full capabilities of the NTSC signal - capabilities of which most of us were unaware. The intelligent and realtime processing of that signal can now pro-
vide a picture that, while not quite as good as HDTV, looks much better than conventional interlace-scanned TV. The result, even at this stage of technology development, is a very nice display for large-screen applications that
is mostly unaffected by compression or processing artifacts. Costs for line-doubler and line-quadrupler technology should drop dramatically from today's $\$ 3,000$ to $\$ 15,000$ into the under-hundred-dollar range once the


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## display continuum

demand is there for volume production. Conventional front-projection, rear-projection, and even larger-screen direct-view television sets will benefit from implementation of this technology.

The availability of laser-disk players, which already provide programs in wide-screen formats, have for all practical purposes resolved the controversy over which is the best widescreen picture format.

The imminent introduction of DVD (Digital Video Disk) may also influence the acceptance of one standard or another. But here again, it seems that HDTV is not in the best position to win out. From what I have been able to learn, the image quality of DVD is going to be about the same as laser disk, at least in the first-generation products. And since playing time is always an important consideration, the greater amount of information that must be stored per frame in the HDTV format becomes a significant impediment.

Did we technologists overshoot when we picked the standards for HDTV? Did we really need to select a level of performance that was better than 35 mm film? And thereby did we make the implementation challenges so difficult that the HDTV standard may become overwhelmed by more modest but easier-to-implement technologies?

While we are pondering all this, the world is moving ahead. The home-theater concept is becoming a reality. More and more businesses are springing up to serve customers with products that are appealing to this specialized but growing market segment. During this year's "Street of Dreams" event in Seattle, several hundred thousand people were exposed to these home-theater demonstrations, while not one of them had the opportunity to see HDTV.

Finally, an increasing amount of program material is becoming available on laser disk and could really proliferate when DVD

## The SS200 DISPLAY ANALYSIS SYSTEM now does

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Microvision now offers color measurement capabilities as an option to the SS200 Display Analysis System. This new option incorporates a state of the art, thermally regulated diffraction grating spectro-radiometer. Fast and accurate measurements of Luminance and Chromaticity can be made automaticaly, in addition to Microvision's extensive set of standard measurements. This system can automatically and completely characterize the image quality of all types of displays, providing measurement capabilities unlike any other system.

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becomes available. How will HDTV be able to overcome this infrastructure, the installed base of existing equipment, and the availability of program material? And if so, when?

If ever there was a "Display Continuum" column that could benefit from reader responses, this one has to be it. The answers to the questions I have posed will have a huge impact on what we display technologists get to work on in the next ten to twenty years. If we can understand and interpret the technological, economic, political, and sociological forces and how they are exerting their influence, we may be able to arrive at some reasonably accurate answers about our future. So, here's my offer. If you communicate your thoughts to me, I will share them with other colleagues and then try to integrate them into a holistic picture of the future. And all this I will do in this column. What a deal!

You can reach me by phone at 206/5578850 or by fax at 206/557-8983 or you can contact me through Jay Morreale at Palisades Institute, 201 Varick Street, Suite 1006, New York, NY 10014.

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Boston, Massachusetts Hynes Convention Center May 11-16, 1997

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interchange
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## industry news

Edited by Joan Gorman

## General News

## Cooperation agreement between USDC and EDIRAK

The United States Display Consortium (USDC), San Jose, California, and the Electronic Display Industrial Research Association of Korea (EDIRAK) have signed a Memorandum of Understanding (MOU) that will facilitate cooperation between the two flat-paneldisplay organizations. The agreement was signed on October 8, 1996, in Seoul, Korea, during a trade mission sponsored by USDC. The MOU calls for the establishment of industry standards and a strong manufacturing infrastructure to be addressed at semi-yearly industry sessions. The agreement also sets up working groups to examine cooperative research into emissive and non-emissive FPD technology. The new MOU is expected to encourage formalized consultation between member companies of the two organizations.

## Company News

## CELCO acquires DISCOM's deflection-yoke line

CELCO, Mahwah, New Jersey, a leader in state-of-the-art special-purpose CRT deflec-tion-yoke manufacturing, has announced the completion of its acquisition of DISCOM, Inc.'s CRT deflection-yoke and related-components line. This acquisition will allow CELCO to provide continuing service and products to DISCOM's customers.

For further information, contact Art Weirgin, CELCO's yoke-engineering sales manager at 201/327-1123, fax 201/327-7047.

## New company provides holographic lithography

Holographic Lithography Systems (HLS), Inc., Bedford, Massachusetts, announced the
formation of their company on September 11, 1996. HLS has developed a manufacturing tool and process, the HLS System 1000, intended for use in the production of fieldemission displays (FEDs). The system enables FED manufacturers to effectively utilize holographic lithography, a technology capable of producing sub-half-micron emitter holes and tips, in a high-throughput produc-tion-environment process featuring large-field high-resolution patterning. HLS is currently in the process of investigating other applications for this new technology within the semiconductor and LCD industries. For further information, contact Dan Sullivan at 617/2764060, fax 617/276-4074.

## Driver chip design and packaging contract to Supertex

The United States Display Consortium (USDC), San Jose, California, has awarded a multi program contract to Supertex, Inc., Sunnyvale, California, for driver-chip design and packaging. Under the terms of the agreement, USDC will provide $\$ 1.2$ million, matching the $\$ 1.2$ million being provided by Supertex, to establish a fast-turn operation for the design, prototyping, and fabrication of specialty driver chips; to reduce the cost and size of these chips by fabrication on silicon-on-insulator (SOI) substrates; and to advance packaging capability from plastic-leaded chip carriers to $T A B$ for size reduction.

## LCD backlight technology contract to Hughes Power Products

The United States Display Consortium (USDC), San Jose, California, has awarded Hughes Power Products (HPP), Inc., El Segundo, California, a contract to develop high-performance backlights. Under the terms of the agreement, USDC will provide $\$ 881,000$ as a match to the $\$ 950,000$ being provided by HPP to implement this R\&D program. HPP's approach affords the opportunity for much greater efficiency in the utilization of available light and, from a systems point of view, can reduce the number of components
required to provide the illumination function, thereby favorably impacting unit cost. The project includes the development of prototype hardware as well as software modeling tools to more efficiently optimize the technology.

## Philips to replace diodes with TFTs

Philips FPD, Eindhoven, The Netherlands, has announced that, over the course of the year, the company intends to replace diode technology with TFT technology in its production of flat-panel displays based on active-matrix LCDs. The transfer to TFT technology will be supported by the Hosiden and Philips Display Corp., a new joint venture established in October 1996. Philips FPD's sales activities in Europe and the U.S. will remain unchanged, and Philips Research will continue to support the development of AMLCDs. The continuity of deliveries to existing customers will be protected as much as possible by the gradual changeover to TFT technology.

## Eaton Semiconductor forms flat-panel equipment group

Eaton Semiconductor Equipment Operations, Beverly, Massachusetts, announced the formation of Eaton Flat Panel Equipment, a group dedicated to the development, manufacture and marketing of products specifically designed for the flat-panel manufacturing industry. The new group will apply Eaton's ion-implantation technology to provide a costeffective alternative to existing flat-panel manufacturing processes.

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## editorial

## continued from page 2

Association, as saying, "... we will still have separate worlds - a TV world and a computer world." But, he said, "Frankly, I think the [newly digital] TV industry will be a bigger threat to the computer world than vice versa."
These items give rise to some metatechnological musings:

1. It is the user's experience that counts, not the display technology. Samsung is attempting to create a more intense experience for game-system users by combining an oldhat TV with the kind of sound system now common on "multimedia" PCs. The company may not have guessed right about there being a sizable market niche here, but its focus on the user's experience is right on.
2. As PC and TV technologies (in some sense) converge, we must remember Samsung's "video-game TV" and focus on the user. The ideal Internet computer may well be an integrated digital version of WebTV ${ }^{\text {TM }}$ and not a traditional computer at all. And that may be the case even if the WebTV ${ }^{\text {TM }}$ lives on your desk or in your briefcase instead of in the living room.

With TV manufacturers intent on implementing all 18 of the Grand Alliance formats (even though the PC manufacturers will not), sufficient resolution for e-mail, graphics, and applet-based word processing and spreadsheet analysis on a relatively small screen - or a large one - should be no problem at all. Put that together with the fact that computers have become too complex and too expensive (in terms of life-cycle costs) for many users, and it is not difficult to see substantial opportunities for consumer-electronics companies - and their display suppliers. Of course, the PC folks are not going to sit still. The result is likely to be a breakdown of cherished prod-uct-category paradigms. I look forward to an exciting period in which innovative product designers will redefine the very meaning of "personal computer" and "television set," and display makers will have to keep up.
3. People, organizations, and governments do not always act "rationally," at least not as engineers and business planners understand the word. "French rationalism" - although famous, admirable, and of long standing - is

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dominant only on alternate Thursdays. The rest of the time it competes with, and is often vanquished by, French nationalism. (This is not necessarily bad. Those of us who love France do not love it because the entire population walks around quoting Descartes.)

Is there a concise synthesis for my holiday potpourri of ads and articles? Perhaps there is. First, the user's experience is paramount. And the user's experience is what the user experiences: not what I think he or she should experience. The experience will be determined as much by the user's individual, cultural, and political background as by the display technology.

Similarly, the actions of your business partners are determined by culture and politics, as well as by the expected business considerations. Ask Soon Hoon Bae, who did not get the Christmas present he was expecting.

- Ken Werner


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## Convention Center and Convention Hotel Map List

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2. Boston Park Plaza Hotel \& Towers
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